

Are You Ready for What Might Be the Largest Communications Challenge of Your Career?

The FCC has contacted you, directing you to change your 800 MHz channels.

Yes, the work will be paid for by Nextel. But, do you have a plan to replace and reprogram your equipment without placing your personnel in jeopardy or missing a call for service?

How will you know that other allied agencies whose 800 MHz systems are in your radios are ready to move their systems?

Will you be able to scientifically prove that your "new" system works as well or better than your current system?

Will your radio vendor have the personnel and the time to perform your move according to your schedule?



CTO's professionals are currently rebanding other public safety agencies and have the experience to make your project a success!

Founded in 1990, Concepts To Operations and its staff is uniquely qualified in public safety, government and commercial telecommunications. Our professionals have served in operational and management positions in law enforcement, fire and EMS agencies throughout the United States. Their expertise includes department operations, wired and wireless telecommunications and E9-1-1 dispatch centers.

We routinely perform needs analysis, consolidation and migration plans, frequency coordination and licensing, tower site planning, and design conventional and trunked voice and data communications systems.

We at CTO are anxious to help you meet the challenges of today's wireless communications environment.

Alejandro Calderón, President and CEO



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800 MHz Rebanding Services



**"Professionals Putting
Good Ideas to Work"**

As the holder of an FCC license for 800 MHz channels, you are mandated to develop a plan to move your operations to new frequencies. If you don't develop an approved plan within the next 4 to 10 months, one will be given to you.

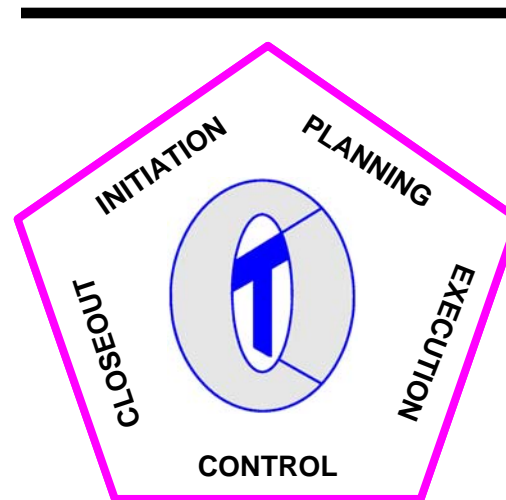
While its true that your efforts will be reimbursed by Nextel, they are only obliged to make sure your new system is "comparable" to your current system.

Do you have the time, personnel and experience to:

- Develop your implementation and migration plan.
- Conduct the equipment inventory and confirm you're properly licensed.
- Identify equipment that can be re-programmed or must be replaced.
- Negotiate with Nextel, including providing you legal representation.
- Time your switch-over to coincide with neighboring 800 MHz users.
- Write your purchasing documents and select vendors.
- Guaranty the vendors will be available for your time schedule.
- Perform reprogramming of your entire fleet.
- Train your personnel on the new system.
- Conduct the final acceptance testing and coverage testing.

We at Concepts To Operations can help you carry out the requirements imposed upon you by the rebanding planning process. Our background and extensive experience in public safety radio systems, commercial systems, radio interference mitigation, and radio spectrum management provides for this planning in an efficient and effective manner. We have been involved in the FCC's 800 MHz Rebanding Proceedings since they began and we have submitted FCC filings that have contributed to its improvement.

CTO is committed to developing a plan that will allow you to reband with minimum disruption to your operations. We will not only develop your migration plan, but can provide legal representation and lead your negotiation efforts with Nextel.



CTO addresses rebanding with sound engineering and proven Program Management principles.

Why even consider taking the risk alone?

With Nextel paying for the necessary planning its only logical for you to stay focused on your core competency. Partner with a consultant with a proven track record; with a total commitment to public safety. Let us prove to you that Concepts To Operations is that consultant.

Teamed, we will make your rebanded communications system a success!

CTO Offers Full Rebanding Services

- **Computerized Inventory**
- **Migration Planning**
- **Coordination with Allied and Neighboring Agencies**
- **Cost Estimation**
- **Contractor Validation and Selection**
- **Program Management**
- **Legal Representation**
- **Negotiation and Strategy**
- **Computerized Coverage Testing**
- **Final Documentation**
- **Training**